

2008 New England Supply Chain Conference & Educational Exhibition

A One-Day LOCAL Conference

Monday, October 6, 2008

[Best Western Royal Plaza Hotel](#) & Trade Center
Marlborough Massachusetts, in the Heart of New England



Taking Supply Chain Management to New Heights
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Presented by

The New England Supply Chain Collaborative

[APICS - The Association for Operations Management](#)

[North Shore Chapter 20](#) • [Boston Chapter 10](#)

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[The Northeast Supply Management Group](#), A Special Interest

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LOW COST = only \$199!!

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We invite you to attend the fifth annual New England Supply Chain Conference & Educational Exhibition (NESCON 2008) this October 5th – October 6th 2008 at the Best Western Royal Plaza Hotel & Trade Center in Marlborough, Massachusetts.

As the 2008 key supply management event in New England, the Conference promises to provide you with a unique opportunity to enhance your understanding of complex supply, operations, negotiations, materials and logistics issues in the global economy. Leading edge workshops, keynote speakers, and plenty of networking time with colleagues from across the supply chain are available to enrich your experience.

On Monday morning, Jeffrey B. Carr, President & Economist - EPR will launch the conference with a keynote on the "Economic Outlook - A New England Perspective", with a special segment on the adverse effects of the high cost of energy! Jeff will then be followed by expert presenters from academia, consulting and industry. Monday's luncheon keynoter will be John Bermudez, Sr. Director - SCM Product Strategy, Oracle Corporation, who will address "Using Planning Tools to Manage Business Cycle Downturns".

The 2008 program addresses current issues in supply, operations, materials and logistics, and with a new track dedicated specifically to Negotiations

A quick list of topics includes:

- ✓ Negotiation 101 - Back to Basics
- ✓ Intermediate Negotiation Session: Principled Supplier Negotiations -- How to Earn Supplier Partnerships
- ✓ Advanced Negotiations Session: Master Outsourcing –Or Else!
- ✓ Best Practices In Demand Management
- ✓ Economic Outlook - A New England Perspective (special segment on the adverse effects of the high cost of energy)
- ✓ Effective Communications & Human Relations, Thinking Globally (Clarke Merrill from Dale Carnegie!!)
- ✓ Global Logistics: Hot Spots and Major Developments
- ✓ Holistic Metrics And Organizational Performance Of A Global Value Chain
- ✓ Integrating Supply Chain Management Into Operating Decisions
- ✓ Lean Accounting –Learning to See the Right Measures
- ✓ The New Keys To Improving Management Performance & Productivity
- ✓ RFP Process for Warehousing and Transportation
- ✓ The Secrets to Effectively Using Best Practices in Management: Balance Scorecards, Lean 6 Sigma, Baldrige and L7 Technologies
- ✓ Transition Issues In Global Outsourcing

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Programs: For a full list of topics see the programs page of our website at:

http://www.nescon.org/cgi-bin/index.pl?program_and_speakers

To Register: www.nescon.org/cgi-bin/index.pl?registration

We look forward to your participation in this event and invite you to join us Sunday evening, for some cash-bar Networking at the Best Western's bar & restaurant, the All Star Bar & Grill!

And, we have a great line-up of Exhibitors this year (sample listing is below), of some really big entities, which will be there to show you the latest & greatest in cutting edge products & technologies. In addition, we will have some great raffle prizes, which every attendee will be eligible to win!

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	BarCode ID Systems specializes in supply chain data automation solutions for manufacturing and distribution environments. Comprehensive solutions include warehouse/inventory management, mobile computing and printing systems, RFID solutions. http://www.barcodeid.com

Registration fees includes admission to all sessions, to the educational exposition, the conference proceedings, and meals. Folks, this is a great value for your educational dollars!

Early Bird Registration - Member Or Non-Member (on or before 8/30/2008)	\$199
Group Discounts (10 or more people from the same company)	\$10 discount from the above

Note: The Early-Bird Registration deadline has been extended to 09/19/08!!





NESCON 2008 is organized by the New England Supply Chain Collaborative. This year, the collaborative includes the Association for Operations Management - APICS North Shore Chapter 20 & APICS Boston Chapter 10; the New England Roundtable of the Council of Supply Chain Management Professionals (CSCMP); and the Northeast Supply Management Group, a Special Interest Group of ISM®.

Web: www.newenglandsupplychainconference.org

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Exhibitor Services:
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	Boston Chapter 10 http://www.bostonapics.org
	North Shore Chapter 20 http://www.apics-northshore.org
	
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